

STEVEN OLSON

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EXECUTIVE LEADERSHIP

Technology ~ Operations ~ Finance ~ Strategy ~ Management

Dedicated technology executive with a history of success in leading progressive Information Technology organizations within various industries including financial services, transportation, insurance, and manufacturing in both domestic and international settings. Dynamic leader combining technology expertise with solid business acumen; skilled at aligning technology vision and direction with business strategy to drive performance and achieve superior results. Proven expertise in cultivating relationships and partnering with business unit management, analyzing clients' needs, exploring new technologies and deploying innovative solutions. Strategic developer; expert in all aspects of project management from concept and design to implementation with budgets of up to \$30 million. Advanced communicator with demonstrated ability to lead talented teams; mentoring, empowering and motivating others to act.

Areas of expertise include:

IT Strategic Planning • e-Business • Wireless Technologies • Business Intelligence • Vendor Management
Financial Administration • Project Management • Supply Chain Management • Technology Deployment
Team Building • Training & Development • Relationship Building • P&L Management • Budgeting

KEY PROFESSIONAL ACHIEVEMENTS

STRATEGY / LEADERSHIP

Leverage extensive experience leading the effective development and integration of technology strategy into short-term and long-range business planning efforts to drive organizational effectiveness and exceed corporate goals and objectives.

- Spearheaded development and execution of Barclays Bank's first Global Systems Plan technical strategy for international banking business, interlinking 500 processors and multiple public networks in 25 countries through 48 different systems projects.
- Provided detailed technical product analysis, market competition studies and business operational assessments for multiple start-up companies and investors requiring due diligence technical research.
- Merged business and systems planning processes in collaboration with senior management of overseas business unit through initiation of formal strategic planning process.
- Championed information management initiatives to enhance product services for transportation logistics services company as Chief Information Officer.
- Served in multiple, high-profile interim executive positions for clients, including President, COO, CIO and CFO.

IT PROJECT MANAGEMENT

Orchestrate all phases of various projects ranging from small installations to complex, multi-million dollar system development initiatives with over 100 staff, ensuring delivery within established schedule and budget requirements.

- Bolstered system availability to 99% through development of message switching front-end for ATM processing.
- Launched innovative Material Order Management system to improve transportation logistics management of supplier material utilized within JIT Manufacturing.
- Improved tracking of freight throughout shipping process from initial collection to delivery through the development of innovative package scanning system.
- Implemented multiple inter-networking and EDI techniques, reducing expenses in data and voice communications by 12% while boosting data network access by over 200%.
- Improved technology infrastructure for LMI, a payment processing company; replaced existing technology and facilitated training in SQL server and Visual Studio.

PROFESSIONAL WORK HISTORY

STRATEGIC GROWTH SOLUTIONS • 1997 – Present

Information systems consulting practice, providing management, planning and development services.

Partner

Advise clients on a variety of information technology initiatives, including but not limited to project management, IT strategy development and technology integration. Leverage expertise in Internet enabling of on-line interactive applications for B2B and B2C E-Commerce organizations.

Selected Achievements:

- Launched Skinit.com, developing business plans and securing capital funding to propel growth.
- Guided the strategic direction for SNS Systems Electronic Commerce Division's future product development; led project management team in development of various Internet product offerings, including supply chain management services provider database, shipment tracking and Web enabled EDI for shipment and order processing.
- Consulted with ARINC's Electronic Commerce Division on Web and EDI initiatives; provided customer needs analysis, custom designed communications for VPN conversion and production of RFPs for development initiatives.
- Developed technical designs, assisted in acquiring an EDI company and setting strategic direction as lead project consultant for major revision of software for ACOM, an electronic payment systems company.
- Directed the development of Navigation and Traffic software for mobile phones licensed to MapQuest while acting as President for Bluecove Interactive.

BURLINGTON AIR EXPRESS • 1995 – 1997

Provider of transportation logistics services for medium to large-scale multinational companies.

Director, Applications Development

Managed all aspects of applications development, providing leadership and direction to team of over 100 development staff along with contract developers. Facilities included one primary data center with mainframe, AS/400's and multiple UNIX systems in addition to multiple international satellite centers with AS/400's and UNIX based systems connected globally.

Additional accomplishments took place in the following roles:

Director, Corporate Systems with Air Express International

Led team of 72 development staff, overseeing mainframe, minicomputer and LAN technology in support of global business in more than fifty countries.

CIO Vice President, Information Services Division with The Harper Group, Inc.

Directed over 50 staff in support of all information service functions across the company, including primary data processing center and ten distributed remote sites operating AS/400s throughout Europe and the Far East. Oversaw implementation of all ten remote sites.

Vice President, Technical Strategy, Global Systems Planning with Barclays Bank PLC.

Oversaw all aspects of technical strategy for both hardware and software for Global Banking business of over 5,000 offices.

- Engaged functional business areas, partnering with Corporate Deposits, Corporate Lending, Credit Card, Foreign Exchange, Funds Transfer and Management Information Systems on all technology needs.
- Spearheaded development of computer voice response system to handle customer inquiries.
- Engineered applications architecture for all subsequent on-line systems development.
- Distinguished as Founding Member of the STAR ATM system.